



Japan Storage Systems with Vertical Views

AN IDC SPECIAL INTELLIGENCE SERVICE

IDC has noted that storage systems are playing an important role in the Japan IT infrastructure market. The availability of networked storage has also changed market and supplier strategies. IDC's *Japan Storage Systems with Vertical Views* service provides in-depth analysis, forecasts, and supplier strategies for various segments of the Japan storage systems market and offers detailed analysis of the latest vertical market trends. All studies are designed to guide strategic and tactical planning, product management and development, and marketing strategies.

Markets and Subjects Analyzed

- Disk storage systems
- Network-attached storage (NAS)
- Storage area network (SAN)
- Tape storage
- Storage network infrastructure
- Storage virtualization

Core Research

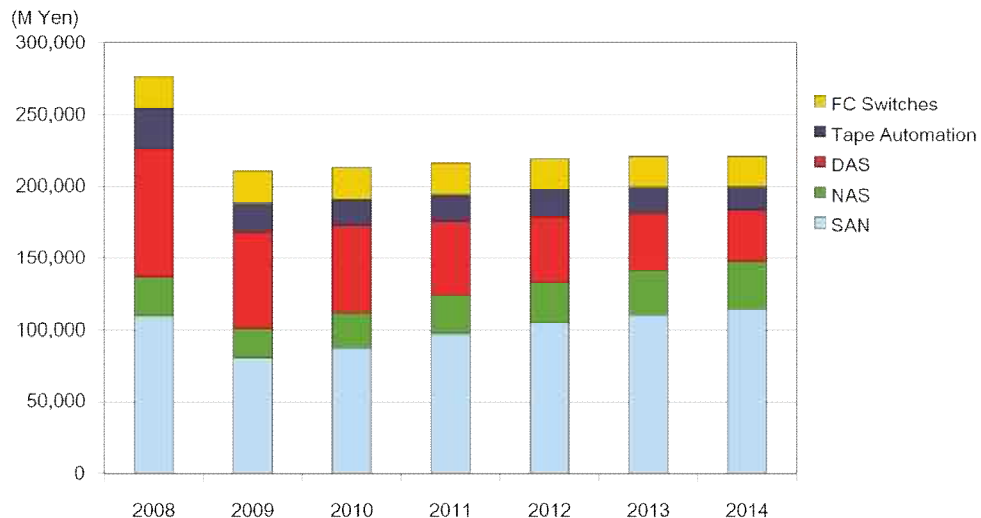
- Japan Disk Storage Systems Forecast and Analysis
- Japan Disk Storage Systems Forecast and Analysis by Vertical
- Japan Tape Storage Forecast and Analysis
- Japan Storage Networking Forecast and Analysis
- Japan Storage Virtualization Forecast and Review

In addition to the insight provided in this service, IDC may conduct research on specific topics or emerging market segments via research offerings that require additional IDC funding and client investment. To learn more about the analysts and published research, please visit: [Japan Storage Systems with Vertical Views](#).

Key Questions Answered

1. What are the key success factors in the Japanese networked storage market?
2. How will storage virtualization impact the Japanese disk storage systems market?
3. How will the market share shift affect disk storage systems supplier strategy?
4. What is the impact of D2D and D2D2T solutions on the tape storage market in Japan?
5. What are the noteworthy characteristics of storage investment by vertical segment in Japan?
6. What are the fastest-growing vertical segments in the Japan disk storage systems market?

Japan Storage Systems Revenue Forecast, 2008–2014



Source: IDC

Competitive Analysis

This service reviews strategies, market positioning, and future direction of several providers in the Japan storage systems market, including:

Brocade Communications Systems, Cisco Systems, Dell, EMC, F5 Networks, Fujitsu, Hitachi, HP, IBM, NEC, NetApp, Newtech,

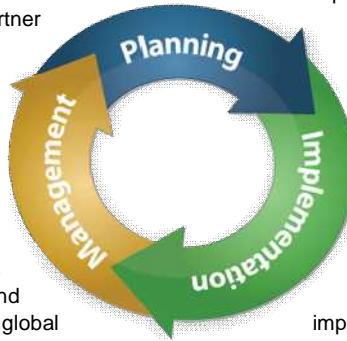
Oracle, Panasonic, QLogic, Quantum, SGI, Sony, Tandberg Data, Tokyo Electron, Toshiba, and Unisys.

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