



Japan Communications Networks

AN IDC CONTINUOUS INTELLIGENCE SERVICE

As both service providers and enterprise networks continue to grow in scale and complexity, network availability, reliability, efficiency, and faster speeds become critical issues for effective network design and planning. IDC's *Japan Communications Networks (JCN)* service provides a comprehensive, in-depth analysis of the Japan network equipment market from the perspectives of equipment vendors, channels, and enterprise users. For each market segment covered, *JCN* provides key trends, competitive analysis of leading equipment vendors, market analysis and forecasts, and essential guidance.

Markets and Subjects Analyzed

- Router
- Ethernet switch
- Layers 4–7 switch
- WAN application delivery
- Wireless LAN

Core Research

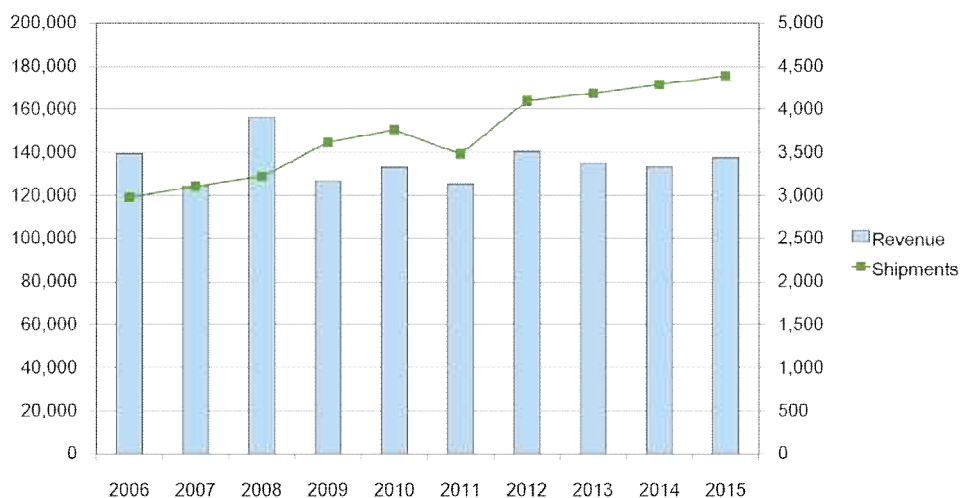
- Japan Router Forecast and Analysis
- Japan Ethernet Switch Forecast and Analysis
- Japan Datacenter Network Infrastructure Forecast and Analysis
- Japan Networking Enterprise User Survey

In addition to the insight provided in this service, IDC may conduct research on specific topics or emerging market segments via research offerings that require additional IDC funding and client investment. To learn more about the analysts and published research, please visit: [Japan Communications Networks](#).

Key Questions Answered

1. What issues must enterprise users address with regard to their own networks?
2. How is the competitive landscape of the application networking market evolving?
3. What are the demand trends, requirements, and preferences of corporate end users with regard to their networks in Japan?
4. What are the key factors for success in the maturing network equipment market?

Japan Router Unit Shipment/End-User Revenue Forecast, 2006–2015



Source: IDC

Competitive Analysis

This service reviews strategies, market positioning, and future direction of several providers in the Japan communications networks market, including:

A10 Networks, Alaxala Networks, Alcatel-Lucent, Allied Telesis, Blue Coat Systems, Brocade Communications Systems, Buffalo, Cisco Systems, Citrix Systems, F5 Networks, Fujitsu, Furukawa,

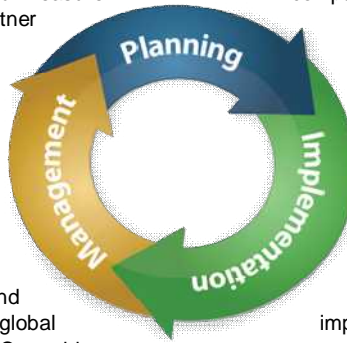
Hitachi Cable, HP, Juniper Networks, NEC, Radware, Riverbed Technology, and Yamaha.

Related Offerings

IDC provides you with the necessary intelligence to optimize, guide and support all aspects of the business planning life cycle from strategy and budget planning, through implementation, to ongoing measurement and assessment of results.

Consulting: Target growth opportunities, develop strategies for emerging markets and technologies, assess and measure custom market segments, drive global partner strategies, and create awareness for your products and services. Custom engagements leverage the unique strengths of IDC global and local market analysts. Tailored offerings such as ExpertROI® use IDC-branded content and tools to help you accelerate the sales cycle and powerfully communicate to your prospects.

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a flexible service model, enabling us to meet the needs of companies large and small. Deliverables range from a single call-to-action incentive to a series of IDC and/or cobranded programs designed to strengthen multitouch, global media campaigns.

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Connect and engage with a global network of business and IT professionals in the first-of-its-kind end-user community at <http://idc-insights-community.com>.



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