



Japan Quarterly Disk Storage Systems Tracker

Disk storage systems are playing an important role in the Japan IT infrastructure market. The availability of networked storage has also changed market and supplier strategies. IDC's Japan Quarterly Disk Storage Systems Trackers provides in-depth analysis on supplier revenue, units and terabyte shipments by vendor in Japan storage systems market. All studies are designed to guide strategic and tactical planning, product management and development, and marketing strategies.

Markets Covered

This product covers the following segments of the *Disk Storage Systems* market:

- Disk Storage Systems
- SAN (Storage Area Network)
- NAS (Network Attached Storage)
- DAS (Direct Attached Storage)
- iSCSI
- ESCON/FICON

Segments Analyzed

Throughout the year, this product will address the following topics:

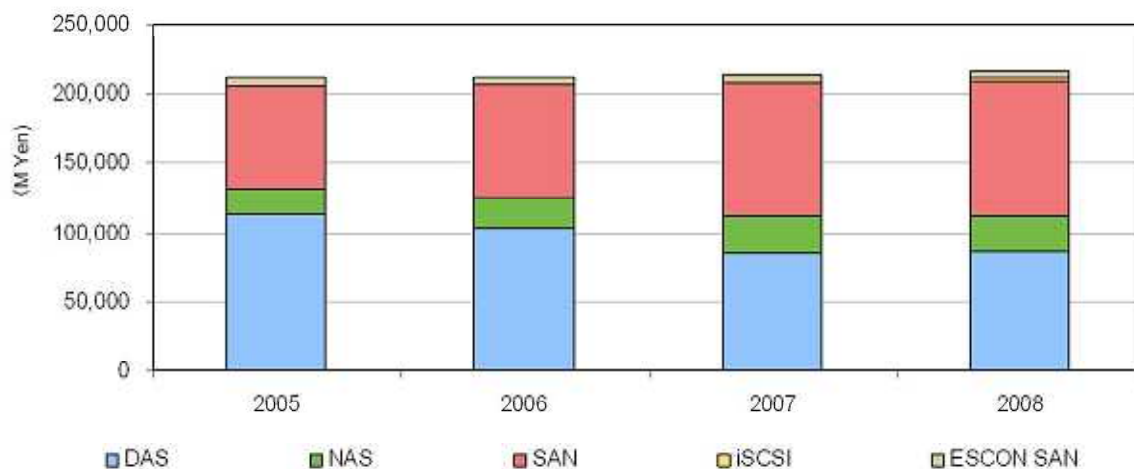
- External Disk Storage Systems Revenue, Unit, Terabyte
- Internal Disk Storage Systems Revenue, Unit, Terabyte
- Disk Storage Systems Revenue, Unit, Terabyte by Installation
- Disk Storage Systems Revenue, Unit, Terabyte by OS
- Disk Storage Systems Revenue, Unit, Terabyte by Price Band
- Disk Storage Systems Revenue, Unit, Terabyte by RAID/JBOD

Key Questions Answered

Our research addresses the following issues that are critical to your success:

1. Which vendors are gaining/losing market share in Japan ?
2. Is networked storage expanding in Japan ?
3. Are terabyte shipments continuing to grow aggressively ?
4. Which price band are increasing in Japan market ?
5. Is iSCSI on main stream in the disk storage systems market in Japan ?
6. Which price band is the fastest growing segment in the disk storage systems market in Japan ?

Japan External Disk Storage Systems Revenue by Installation



Source: IDC

Competitive Analysis

IDC's Japan Quarterly Disk Storage Systems Tracker product examines how Disk Storage Systems Vendors are positioning themselves to compete in the Japan storage systems market. This product reviews strategies, market positioning, and future direction of several providers in the Japan storage systems, including:

Dell, EMC, Fujitsu, HP, Hitachi, IBM, NEC, NetApp, and Sun Microsystems.

Timely Delivery and Support

Throughout the year, this product will offer insight into the latest trends impacting the market. Potential studies include:

Schedule:

4Q09: March 2010, 1Q10: June 2010, 2Q10: September 2010, and 3Q10: December 2010

Segmentation:

Disk storage systems revenue, terabyte and units by vendor

Disk storage systems revenue, terabyte and units by OS

Disk storage systems revenue, terabyte and units by installation

Disk storage systems revenue, terabyte and units by external/internal

Disk storage systems revenue, terabyte and units by RAID/JBOD

Disk storage systems revenue, terabyte and units by price band

Disk storage systems revenue, terabyte and units by class

Package:

MS Excel (Spreadsheet and Pivot Table)

Respond to Today's Dynamic Market

Annual	(All)
Semi-Annual	(All)
Company	(All)
Family	(All)
Model	(All)
External/Internal	External
RAID/JBOD	(All)
OS2 (Japan)	(All)
OS	(All)
Class	(All)
Price Band	(All)

		Quarterly							
データ	Installation	2007Q1	2007Q2	2007Q3	2007Q4	2008Q1	2008Q2	2008Q3	2008Q4
Factory Revenue (Myen)	DAS								
	NAS								
	SAN								
	iSCSI								
	ESCON SAN								
合計 : Terabyte	DAS								
	NAS								
	SAN								
	iSCSI								
	ESCON SAN								

Source: IDC

FOR MORE INFORMATION, VISIT US AT WWW.IDC.COM.



IDC is the premier global provider of market intelligence, advisory services, and events for the information technology telecommunications, and consumer technology markets. IDC helps IT professionals, business executives, and the investment community make fact-based decisions on technology purchases and business strategy. More than 1,000 IDC analysts provide global, regional, and local expertise on technology and industry opportunities and trends in over 110 countries worldwide. For more than 45 years, IDC has provided strategic insights to help our clients achieve their key business objectives. IDC is a subsidiary of IDG, the world's leading technology media, research, and events company. You can learn more about IDC by visiting www.idc.com.

IDC Japan, 3rd Floor, Nihonjisho-Daiichi Building, 1-13-5 Kundankita, Chiyoda-ku, Tokyo 102-0073, Japan P.81-3-3556-4761 F.81-3-3556-4771

For a complete list of IDC's worldwide offices, visit www.idc.com/offices

IDC_P8638_0709