



Japan Communications Networks

AN IDC CONTINUOUS INTELLIGENCE SERVICE

As both service providers and enterprise networks continue to grow in scale and complexity, network availability, reliability, efficiency, and faster speeds become critical issues for effective network design and planning. IDC's Japan Communications Networks (JCN) provides a comprehensive, in-depth analysis of the Japan network equipment market from multiple perspectives - equipment vendors, channels, and enterprise users. For each market segment covered, JCN provides key trends, competitive analysis of leading equipment vendors, market analysis and forecasts, as well as essential guidance.

Markets and Subjects Analyzed

- Routers
- Ethernet Switches
- Layers 4-7 Switches
- WAN Application Delivery
- Enterprise Wireless LAN

Core Research

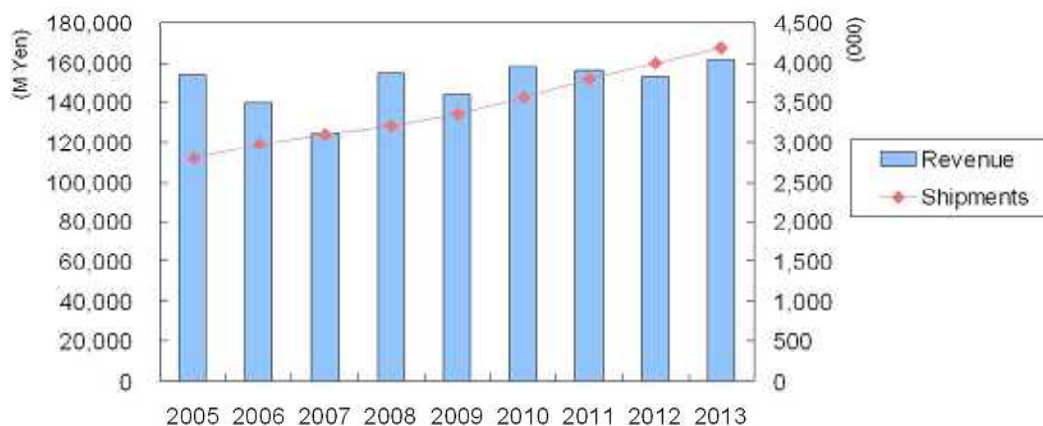
- Japan Network Equipment 2010-2014 Forecast and 2009 Analysis
- Japan Application Networking 2010-2014 Forecast and 2009 Analysis
- Japan Datacenter Network Infrastructure 2010-2014 Forecast and 2009 Analysis
- Japan Networking Enterprise User Survey 2010

In addition to the insight provided in this service, IDC may conduct research on specific topics or emerging market segments via research offerings that require additional IDC funding and client investment. To learn more about the analysts and published research, please visit: [Japan Communications Networks](#).

Key Questions Answered

1. What issues must enterprise users address with regard to their own networks?
2. How is the competitive landscape of the application networking market evolving?
3. What are the demand trends, requirements and preferences of corporate end users with regard to their networks in Japan?
4. What are the key factors for success in the maturing network equipment market?

Japan Router Unit Shipment and End User Revenue Forecast, 2005 –2013



Source: IDC

Competitive Analysis

IDC's *Japan Communications Networks* examines how network vendors are positioning themselves to compete in the Japan networking market. This service reviews strategies, market positioning and future direction of several providers, including:

Alaxala Networks, Alcatel-Lucent, Allied Telesis, Blue Coat Systems, Brocade Communications Systems, Buffalo, Cisco Systems, Citrix Systems, Extreme Networks, F5 Networks, Fujitsu,

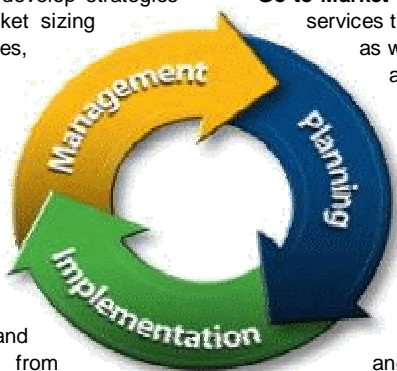
Furukawa, H3C, Hitachi Cable, HP ProCurve, Juniper Networks, NEC, Radware, Riverbed Technology, and Yamaha.

Related Offerings

IDC provides you with the necessary intelligence to optimize, guide and support all aspects of the business planning life cycle from strategy and budget planning, through implementation, to ongoing measurement and assessment of results. Take advantage of these and other related offerings:

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